

Ten-Year Summary of Selected Financial Data

Years Ended September 30

Dollars in millions, except per share amounts

	2008	2007	2006	2005
Operations				
Revenues	\$7,155.9	\$6,359.7	\$5,738.0	\$5,340.8
Research and Development Expense	396.2	360.1	301.9	267.7
Operating Income	1,552.1	1,203.2	1,141.4	1,063.8
Interest (Income) Expense, Net	(3.0)	.2	6.8	19.3
Income From Continuing Operations				
Before Income Taxes	1,553.6	1,203.9	1,125.9	1,037.5
Income Tax Provision	425.7	347.8	310.8	325.0
Net Income	1,127.0	890.0	752.3	722.3
Basic Earnings per Share	4.61	3.63	3.04	2.87
Diluted Earnings per Share	4.46	3.49	2.93	2.77
Dividends per Common Share	1.14	.98	.86	.72
Financial Position				
Current Assets	\$3,614.7	\$3,130.6	\$3,185.3	\$2,975.3
Current Liabilities	1,416.6	1,478.8	1,576.3	1,299.4
Property, Plant and Equipment, Net	2,744.5	2,497.3	2,133.5	1,933.7
Total Assets	7,912.9	7,329.4	6,824.5	6,132.8
Long-Term Debt	953.2	955.7	957.0	1,060.8
Shareholders' Equity	4,935.6	4,362.0	3,836.2	3,284.0
Book Value Per Common Share	20.30	17.89	15.63	13.26
Financial Relationships				
Gross Profit Margin	51.2%	51.7%	51.3%	50.9%
Return on Revenues ^(E)	15.8%	13.5%	14.2%	13.3%
Return on Total Assets ^{(B) (E)}	20.9%	17.7%	18.4%	18.4%
Return on Equity ^(E)	24.3%	20.9%	22.9%	22.4%
Debt to Capitalization ^{(D) (E)}	18.8%	20.9%	25.8%	27.1%
Additional Data				
Number of Employees	28,300	28,000	27,000	25,600
Number of Shareholders	8,820	8,896	9,147	9,442
Average Common and Common				
Equivalent Shares Outstanding -				
Assuming Dilution (millions)	252.7	254.8	256.6	260.7
Depreciation and Amortization	\$ 477.4	\$ 441.3	\$ 402.3	\$ 382.7
Capital Expenditures	602.0	556.4	457.1	315.8

(A) Includes cumulative effect of accounting change of \$36.8 million (\$.14 per basic and diluted share).

(B) Earnings before interest expense, taxes and cumulative effect of accounting changes as a percent of average total assets.

(C) Excludes the cumulative effect of accounting changes.

(D) Total debt as a percent of the sum of total debt, shareholders' equity and net non-current deferred income tax liabilities.

(E) Excludes discontinued operations in 1999 to 2008.

2004	2003	2002	2001	2000	1999
\$4,893.9	\$4,449.1	\$3,960.4	\$3,667.6	\$3,544.7	\$3,412.6
230.8	218.5	201.1	193.8	207.8	203.9
878.2	800.8	689.1	645.9	507.4	477.3
29.6	36.5	33.2	55.3	74.2	72.0
843.8	761.6	642.1	548.6 ^(A)	512.7	404.8
204.9	182.1	153.7	139.3	122.0	96.9
467.4	547.1	480.0	401.7 ^(A)	392.9	275.7
1.85	2.14	1.85	1.55 ^(A)	1.54	1.09
1.77	2.07	1.79	1.49 ^(A)	1.49	1.04
.60	.40	.39	.38	.37	.34
\$2,641.3	\$2,503.5	\$2,091.4	\$1,930.1	\$1,847.6	\$1,843.0
1,050.1	1,059.4	1,271.5	1,285.4	1,382.4	1,358.6
1,881.0	1,831.8	1,750.4	1,701.3	1,565.5	1,423.9
5,752.6	5,572.3	5,029.0	4,790.8	4,505.1	4,437.0
1,171.5	1,184.0	803.0	782.8	778.5	954.0
3,067.9	2,897.0	2,480.9	2,321.7	1,956.0	1,768.7
12.30	11.54	9.71	8.96	7.72	7.05
50.5%	48.9%	48.3%	48.7%	48.6%	49.9%
13.1%	13.0%	12.3%	12.2% ^(C)	11.0%	9.0%
15.7%	15.2%	13.9%	13.9%	13.4%	11.6%
21.4%	21.6%	20.3%	20.7% ^(C)	21.0%	18.2%
28.1%	30.5%	32.7%	34.0%	41.7%	47.6%
25,000	24,800	25,200	24,800	25,000	24,000
9,654	9,868	10,050	10,329	10,822	11,433
263.3	263.6	268.2	268.8	263.2	264.6
\$ 351.1	\$ 332.8	\$ 294.7	\$ 292.0	\$ 273.7	\$ 257.8
260.5	253.0	253.5	364.1	371.0	311.4